

0.1 Cournot Model of Oligopoly.

Inverse demand is $p(Q) = 25 - Q$, and the cost function of each firm is $c(q_i) = q_i^2$. Suppose there are two firms.

$$\pi_1(q_1, q_2) = q_1(25 - (q_1 + q_2)) - q_1^2$$

$$\pi_2(q_1, q_2) = q_2(25 - (q_1 + q_2)) - q_2^2$$

Both maximize profit:

$$\frac{\partial (q_1(25 - (q_1 + q_2)) - q_1^2)}{\partial q_1} = 0$$

$$\frac{\partial (q_2(25 - (q_1 + q_2)) - q_2^2)}{\partial q_2} = 0$$

The best response functions are each firm's optimal quantity given the other firm's quantity. Here are the two first order conditions:

$$-4q_1 - q_2 + 25 = 0$$

$$-q_1 - 4q_2 + 25 = 0$$

Solve these respectively for q_1 and q_2 to get the best response functions:

$$q_1 = \frac{1}{4}(25 - q_2)$$

$$q_2 = \frac{1}{4}(25 - q_1)$$

These are the best responses. An equilibrium occurs at a (q_1, q_2) such that q_1 is a best response to q_2 and q_2 is a best response to q_1 . "Mutually best responses" give us a **Nash Equilibrium**. Normally we would solve these simultaneously to find the equilibrium.

$$q_1 = \frac{1}{4}(25 - q_2)$$

$$q_2 = \frac{1}{4}(25 - q_1)$$

Since the firms are symmetric, we can impose symmetry on any best response and solve it to find a “symmetric” equilibrium.

$$q = \frac{1}{4}(25 - q)$$

$$q = 5$$

The nash equilibrium in this game is (5, 5).

Let’s look at the profit of a firm. Firm 1. Suppose firm 2 is setting $q_2 = 5$

$$\begin{aligned}\pi(q_1, 5) &= q_1(25 - (q_1 + 5)) - q_1^2 \\ &= 2(10 - q_1)q_1\end{aligned}$$

This is a parabola that is maximized at 5.

Let’s calculate the profit for each firm at the equilibrium:

$$\pi(5, 5) = 5(25 - (5 + 5)) - 5^2$$

$$\pi(5, 5) = 50$$

1 Collusion and Cooperation

Suppose the firms get together and decide to ignore their competition with each-other and work together to maximize their profits. **Collusion.**

Suppose the firms agree to each pick the same quantity q that maximizes their joint profits.

$$(q_1(25 - (q_1 + q_2)) - q_1^2) + (q_2(25 - (q_1 + q_2)) - q_2^2)$$

Both firms agree to set the same quantity q

$$= 2(q(25 - (q + q)) - q^2)$$

This is the total profit of the two firms conditional on them both choosing quantity q . What is the q that maximizes that profit?

In nash equilibrium, both choose 5. Both earned 50. Total profit is 100.

Solve:

$$\frac{\partial (2(q(25 - (q + q)) - q^2))}{\partial q} = 0$$

$$50 - 12q = 0$$

$$q = \frac{50}{12} = 4.16667$$

How much do they earn?

$$\pi \left(\frac{50}{12}, \frac{50}{12} \right) = \frac{50}{12} \left(25 - \left(\frac{50}{12} + \frac{50}{12} \right) \right) - \frac{50^2}{12} = 52.1$$

This is not an equilibrium. Either firm would have incentive to undermine the agreement and earn even more!

Suppose firm 1 believes firm 2 will go along with the agreement. What is firm 1's best response?

$$q_1 = \frac{1}{4}(25 - q_2)$$

Find firm 1's best response to $\frac{50}{12}$

$$q_1 = \frac{1}{4} \left(25 - \frac{50}{12} \right)$$

$$q_1 = \frac{125}{24} = 5.20833$$

By deviating from the agreement, firm 1 earns:

$$\pi_1 \left(\frac{125}{24}, \frac{50}{12} \right) = \frac{125}{24} \left(25 - \left(\frac{125}{24} + \frac{50}{12} \right) \right) - \left(\frac{125}{24} \right)^2 = 54.3$$

Firm 2 earns:

$$\pi_2 \left(\frac{125}{24}, \frac{50}{12} \right) = \frac{50}{12} \left(25 - \left(\frac{125}{24} + \frac{50}{12} \right) \right) - \left(\frac{50}{12} \right)^2 = 48.8$$

1.1 Prisoner's Dilemma of Collusion

A **Normal Form 2x2 game**. These are the simplest game theory games. Players, Strategies, Payoffs.

	cooperate $q_2 = \frac{25}{6}$	deviate $q_2 = \frac{125}{24}$
cooperate $q_1 = \frac{25}{6}$	52.1, 52.1	47.7, 54.3
deviate $q_1 = \frac{125}{24}$	54.3 , 47.7	48.8 , 48.8

Figure 1: The prisoner's dilemma as applied to Cournot Collusion.

1.2 Prisoner's Dilemma

	cooperate	deviate
cooperate	4,4	0, 10
deviate	10 ,0	2 , 2

Figure 2: A simplified prisoner's dilemma game.

Cooperation is not an equilibrium in the prisoner's dilemma. Both deviating is the only equilibrium.

This is a game called a "social dilemma".

1.3 Coordination Game

	a	b
a	4,4	0,1
b	1,0	3,3

Figure 3: A coordination game.

What is the nash equilibrium of this game?

	a	b
a	4,4	0,1
b	1,0	3,3

Figure 4: A coordination game.

This game has two nash equilibrium (is pure strategies). (a, a) or (b, b) . Notice in this game our interests are aligned.

1.4 Sustaining Cooperation In Repeated Interactions.

How can we possibly sustain non-equilibrium outcomes in game theory? How can we sustain cooperation in the prisoner's dilemma.

Let's suppose the players in a prisoner's dilemma play the game every day.

	cooperate	deviate
cooperate	4,4	0,10
deviate	10,0	2,2

Figure 5: A simplified prisoner's dilemma game.

And their utility is a discounted stream of payments. Each player cares about tomorrow β times how much they care about today.

Suppose the players play the nash equilibrium every day. Each player's utility:

$$2 + \beta(2) + \beta^2(2) + \beta^3(2) + \dots = \sum_{t=0}^{\infty} \beta^t(2)$$

$$2 \sum_{t=0}^{\infty} \beta^t = 2 \left(\frac{1}{1-\beta} \right)$$

My utility for playing the nash equilibrium forever. Suppose $\beta = 0.5$

$$2 + 1 + 0.5 + 0.25 + 0.125 + \dots$$

$$2 \left(\frac{1}{1-0.5} \right) = 2 \frac{1}{0.5} = 2 * 2 = 4$$