

# 1 Preference Types Continued

*Perfect Substitutes*

$$U(x_1, x_2) = ax_1 + bx_2$$

Straight-line indifference curves. Always the same willingness to trade-off between  $x_1$  and  $x_2$  (constant MRS for all bundles).

*Perfect Complements*

$$U(x_1, x_2) = \min\{ax_1, bx_2\}$$

Preference where the consumer is not willing to trade-off between the goods. Consumes  $x_1$  and  $x_2$  in some fixed proportions. L-shaped indifference curves.

*Examples:*

Left and right shoes.  $\min\{x_1, x_2\}$ .

Pies are 2 apples and 1 crust.  $U(x_1, x_2) = \min\{\frac{1}{2}x_1, x_2\}$ . Kinks are along the line  $\frac{1}{2}x_1 = x_2$ . This is the "line of no waste" that connects all "no waste points".

*Cobb Douglas*

$x_1^\alpha x_2^\beta$ . The consumer gets tired of either good if they have too much of it relative to the other good.

## 1.1 Quasi-Linear Preferences

This is a sort of hybrid between Cobb-Douglas and perfect substitutes.

Example: *Ice cream and other food*.

$$U(x_1, x_2) = \ln(x_1) + x_2$$

$$MRS = -\frac{MU_1}{MU_2} = -\frac{\frac{\partial(\ln(x_1)+x_2)}{\partial x_1}}{\frac{\partial(\ln(x_1)+x_2)}{\partial x_2}} = -\frac{\frac{1}{x_1}}{1} = -\frac{1}{x_1}$$

MRS (willingness to trade off) only depends on the amount of  $x_1$  I have but not the amount of  $x_2$ .

## 2 Other Preference Assumption

Rational preferences are complete and Transitive Preferences. Most rational preferences can be represented by a utility function.

Lexicographic Preferences cannot be represented by a utility function.

Preference over cars is I want more horsepower ( $x_1$ ) and otherwise if two cars have the same horsepower, I want more trunk space ( $x_2$ )

$$(200, 5) \succ (100, 100)$$

$$(100, 100) \succ (100, 5)$$

This is a reasonable and rational preference relation that cannot be represented by a utility function.

## 2.1 Well-Behaved Preferences.

These assumptions are not necessary to do economics, but they are convenient.

## 2.2 Monotonicity

*More of either good is better.*

**Either of these assumptions will ensure that the optimal bundle for a consumer must be on the budget line.**

### 2.2.1 Weak Monotonicity (Monotonicity)

Preferences are weakly monotonic (monotonic)

Take two bundles  $(x_1, x_2)$  and  $(y_1, y_2)$

1. If  $x_1 \geq y_1$  and  $x_2 \geq y_2$  then  $(x_1, x_2) \succeq (y_1, y_2)$

If 1 is true and...

2. If both  $x_1 > y_1$  and  $x_2 > y_2$  then  $(x_1, x_2) \succ (y_1, y_2)$

Suppose preferences are monotonic.

$$(1, 1) \succeq (1, 0)$$

$$(1, 1) \succ (0, 0)$$

Under weak monotonicity, it is possible to have  $(1, 1) \sim (1, 0)$

*Weak monotonicity is that I want more of both goods and if I get strictly more of both I am strictly better off.*

### 2.2.2 Strict Monotonicity

1. If  $x_1 \geq y_1$  and  $x_2 \geq y_2$  then  $(x_1, x_2) \succeq (y_1, y_2)$

If 1 is true and:

2. If either  $x_1 > y_1$  or  $x_2 > y_2$  or both then  $(x_1, x_2) \succ (y_1, y_2)$

$$(1, 1) \succ (1, 0)$$

$$(1, 1) \succ (0, 0)$$

We cannot have  $(1, 1) \sim (1, 0)$ .

*Strict monotonicity is that I want more of both goods and if I get strictly more of either I am strictly better off.*

**Perfect complements are weakly but not strictly monotonic.**

With  $\text{Min}\{x_1, x_2\}$ .  $(1, 1) \sim (2, 1)$

**Perfect substitutes are strictly monotonic.**

$ax_1 + bx_2$ . Increase either  $x_1$  or  $x_2$  and utility strictly increases.

Perfect Complements - Weakly Monotonic

Cobb Douglass, Quasi-Linear, Perfect Substitutes- Strictly Monotonic

## 2.3 Convexity

Assumption(s) that “mixtures” are better than extremes.

$(10, 0)$  and  $(0, 10)$  (extreme bundles).

**$(5, 5)$  is a mixture. Convexity requires I like this mixture better than the worst of the two endpoints.**

### 2.3.1 Weak Convexity (Convexity)

If there are two bundles  $(x_1, x_2)$  and  $(y_1, y_2)$  that are indifferent,  $(x_1, x_2) \sim (y_1, y_2)$  then any **mixture**  $(z_1, z_2)$  must be at least good as either.

$$(10, 0) \sim (0, 10)$$

$$(5, 5) \succ (10, 0)$$

$$(5, 5) \succ (0, 10)$$

The possible mixtures are “Convex Combinations”. All the points on a straight line between the endpoints.

The possible convex combinations are:

$$t \in [0, 1]$$

$$(tx_1 + (1 - t)y_1, tx_2 + (1 - t)y_2)$$

Suppose we have  $(10, 0)$  and  $(0, 10)$  and use  $t = \frac{1}{2}$ .

$$\left(\frac{1}{2}(10) + \frac{1}{2}(0), \frac{1}{2}(0) + \frac{1}{2}(10)\right) = (5, 5)$$

Formally:

For two bundles  $(x_1, x_2) \sim (y_1, y_2)$

For any  $t \in [0, 1]$

$$(tx_1 + (1-t)y_1, tx_2 + (1-t)y_2) \succsim (x_1, x_2)$$

$$(tx_1 + (1-t)y_1, tx_2 + (1-t)y_2) \succsim (y_1, y_2)$$

**For weakly convex (convex) preferences, if you draw a line between two points on an indifference curve, that line has to lie weakly above the indifference curve.**

Examples: Perfect substitutes, Perfect Complements.

### 2.3.2 Strict Convexity

For two indifferent bundles  $(x_1, x_2) \sim (y_1, y_2)$  any mixture is strictly better than the end points.

For any  $t \in (0, 1)$

$$(tx_1 + (1-t)y_1, tx_2 + (1-t)y_2) \succ (x_1, x_2)$$

$$(tx_1 + (1-t)y_1, tx_2 + (1-t)y_2) \succ (y_1, y_2)$$

**For strictly convex preference, if you draw a line between two points on an indifference curve, that line has to lie strictly above the indifference curve.**

Examples: cobb douglass, quasi-linear.

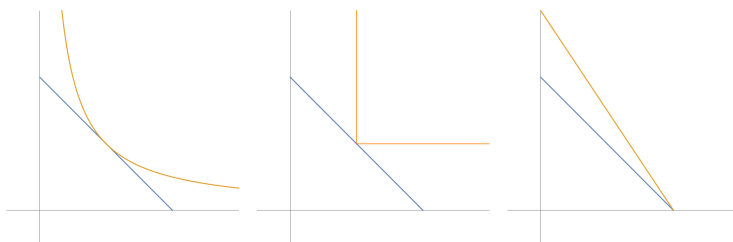
## 3 Choice

We define choice as:

**A consumer will choose a bundle from the budget that is at least as good as everything else in the budget set.**

### 3.1 Optimal Point Cannot be on an Indifference Curve that Crosses into Budget Set.

### 3.2 Three Possibilities



#### 3.2.1 Just Touching (Tangent)

#### 3.2.2 Just Touching (Kinked)

#### 3.2.3 Just Touching (Boundary)

### 3.3 Examples

#### 3.3.1 Cobb-Douglas:

$$u(x_1, x_2) = x_1 x_2, p_1 = 1, p_2 = 1, m = 10.$$

#### 3.3.2 Perfect Substitutes

$$u(x_1, x_2) = 2x_1 + x_2 \text{ with } p_1 = 1, p_2 = 1, m = 10.$$

#### 3.3.3 Perfect Complements (Left and Right Shoes)

$$u(x_1, x_2) = \min\{x_1, x_2\} \text{ and suppose } p_1 = 2, p_2 = 1, m = 15.$$

#### 3.3.4 Perfect Complements (2 Apples, 1 Crust)

$$u(x_1, x_2) = \min\left\{\frac{1}{2}x_1, x_2\right\} \text{ and suppose } p_1 = 2, p_2 = 1, m = 15.$$