

# 1 Cournot

## 1.1 Nash Equilibrium with Two Firms

Suppose inverse demand is  $p(Q) = 100 - Q$ , there are two firms, and the cost function of each firm is  $c(q_i) = 10q_i$ .

$$\pi(q_i, Q_{-i}) = q_i(100 - q_i - Q_{-i}) - 10q_i$$

$$\frac{\partial (q_i(100 - q_i - Q_{-i}) - 10q_i)}{\partial q_i}$$

$$\frac{\partial (q_i 100 - q_i^2 - q_i Q_{-i} - 10q_i)}{\partial q_i} = 100 - 2q_i - Q_{-i} - 10$$

$$= 90 - 2q_i - Q_{-i}$$

$$90 - 2q_i - Q_{-i} = 0$$

Best Response:

$$q_i = \frac{90 - Q_{-i}}{2}$$

If there are only two firms  $q_1, q_2$

$$q_1 = \frac{90 - q_2}{2}$$

$$q_2 = \frac{90 - q_1}{2}$$

Nash equilibrium occurs where both firms choose a quantity that is a best response to the other firm's quantity.

$$q_1 = 30, q_2 = 50$$

Is 30 a best response to 50?

$$30 = \frac{90 - 50}{2}$$

$$30 = 20$$

30 isn't a best response to 50. What is the best response? 20 is.

$$20 = \frac{90 - 50}{2}$$

We need to find a  $q_1$  and  $q_2$  that are mutual best responses.

$$q_1 = \frac{90 - q_2}{2}$$

$$q_2 = \frac{90 - q_1}{2}$$

Plug  $q_2$  into  $q_1$  :

$$q_1 = \frac{90 - \left(\frac{90 - q_1}{2}\right)}{2} = \frac{90 - 45 + \frac{1}{2}q_1}{2}$$

$$q_1 = \frac{45}{2} + \frac{1}{4}q_1$$

$$\frac{3}{4}q_1 = \frac{45}{2}$$

$$q_1 = 30$$

Plug this back into best response for  $q_2$

$$q_2 = \frac{90 - 30}{2} = \frac{60}{2} = 30$$

The only nash equilibrium is (30, 30).

This is a symmetric nash equilibrium, because both firms choose the same quantity.

$$q_1 = q_2 = q$$

Suppose we limit our search for equilibrium to symmetric nash equilibrium.

$$q = \frac{90 - q}{2}$$

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When we impose symmetry, there is now only one equation to solve:

$$q = \frac{90 - q}{2}$$

$$2q = 90 - q$$

$$3q = 90$$

$$q = 30$$

## 1.2 Equilibrium with $N$ firms.

This is the generic best response function:

$$q_i = \frac{90 - Q_{-i}}{2}$$

Let's suppose all firms choose  $q_i = q$

$$Q = \sum_{i=1}^n q = nq$$

$$Q_{-i} = Q - q_i = nq - q = (n - 1)q$$

$$q = \frac{90 - (n - 1)q}{2}$$

$$2q = 90 - (n - 1)q$$

$$(n - 1)q + 2q = 90$$

$$(n + 1)q = 90$$

$$q = \frac{90}{n + 1}$$

For 2 firms:

$$q = \frac{90}{3} = 30$$

Firm 9 firms:

$$q = \frac{90}{10} = 9$$

Market quantity:

$$Q = nq = \frac{n}{n+1}90$$

Market price (inverse demand evaluated at  $Q$ )

$$p(Q) = 100 - \frac{n}{n+1}90$$

Profit of each firm:

$$\pi = \frac{90}{n+1} \left( 100 - \frac{n}{n+1}90 \right) - 10 \left( \frac{90}{n+1} \right)$$

Let's look at these for various  $N$ :

2.	30.	60.	40.	900.
3.	22.5	67.5	32.5	506.25
5.	15.	75.	25.	225.
10.	8.18182	81.8182	18.1818	66.9421
100.	0.891089	89.1089	10.8911	0.79404
1000.	0.0899101	89.9101	10.0899	0.00808382

In perfect competition price=marginal cost.  $mc = 10$ .  $c(q) = 10q$

For a monopolist:

$$\frac{\partial (q(100 - q) - 10q)}{\partial q} = 90 - 2q$$

$$45 = q$$

This is also the solution we get in the cournot model when we set  $n = 1$ .

## 2 Collusion and Cooperation

Suppose inverse demand is  $p(Q) = 100 - Q$ , there are two firms, and the cost function of each firm is  $c(q_i) = 10q_i$ .

$$\pi(q_1, q_2) = q_1(100 - q_1 - q_2) - 10q_1$$

$$\pi(q_2, q_1) = q_2(100 - q_1 - q_2) - 10q_2$$

In equilibrium, both firms choose  $q = 30$  and  $Q = 60$ .  $\pi = 30(100 - 60) - 10(30) = 900$

Suppose the firms agree to maximize their profits by choosing a non-equilibrium  $q$ :

$$\pi(q, q) = q(100 - q - q) - 10q$$

$$\frac{\partial (q(100 - q - q) - 10q)}{\partial q} = 90 - 4q$$

$$\frac{90}{4} = q$$

$$q = 22.5$$

$$p(Q) = 100 - 2(22.5) = 55.$$

$$\pi = 22.5(55) - 10(22.5) = 1012.5$$

They earn 112.5 more than in equilibrium.

This is an equilibrium, either firm can earn even more by best responding with:

$$q = 33.75$$

### 2.1 A Basic Example

## 2.2 Prisoner's Dilemma

	cooperate	defect
cooperate	4,4	0, <b>10</b>
defect	<b>10</b> ,0	<b>2</b> , <b>2</b>

Figure 1: A simplified prisoner's dilemma game.